

Improve Indoor Air Quality...Reduce Energy Costs

Comforte News

June Issue (4)

Drilled Outlets

Job Project with Drilled Outlets

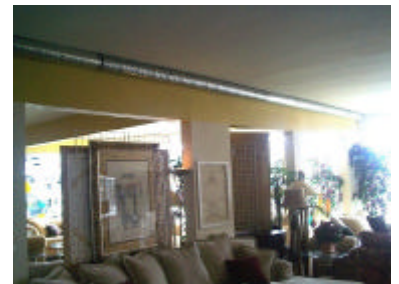
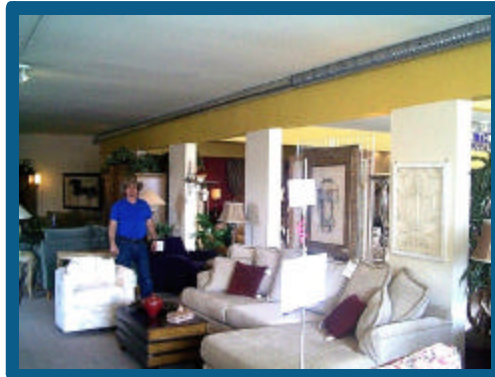
New Promotional Material

Question of the Month

Another Successful Seminar

We're not just a heating Company!

The following pictures demonstrate a "drilled outlet" installation for cooling, installed by Matt Getz of Climate Control and purchased through Southern Cal A/C Supply in EL Cajon, CA. The unit is situated above a washroom in the rear of the store and delivers air conditioning evenly throughout the show room. It is also one of the many installations that utilizes R-410A Refrigerant.



Thanks Matt for sending these photos and also a special thanks to Legends Home Furnishings

Another Advertising Idea!



Lawn Sign

This 18 x 24 lawn sign is designed to suit your business. Cost in US funds is \$65.00 / Canadian \$100.00 Sign can be purchased with Co-Op dollars.

ESP System the right choice for Yoga Studio

Yoga is one of the fastest growing forms of exercise, relaxation and meditation. We at DJS Heating & Air Conditioning were called in to install a heating system that was to keep a room at a constant 100 degrees during yoga classes. Why 100 degrees? As explained to us by the Owner and instructor, we heat the room to 100 degrees to practice a specialized form of yoga. The results wanted are to warm and stretch the muscles and to detoxify the body. Jenny Buchanan, owner and instructor of Bikram Yoga, located in South Pasadena, California, has been an instructor in other studios and was able to tell us some of the design problems already experienced.



Other studios have attempted this type of heat utilizing forced air furnaces. The problems that were found were temperatures fluctuating greatly and hot and cold spots throughout the room. The idea is to heat the room to the 100 degrees during the class and then ventilating the room unheated between classes, then being able to reheat to the constant 100 degrees for the next class. In addition to heating the room, we were asked to design a filtration system, because perspiration is normal in a high temperature environment. Our filtration system was designed utilizing SunPure SP200 Air Purifier. We recycle the air through a Merc 11 (Hepa type) filter. Followed by a UV light to kill germs and an activated catalyst to remove odors.

We have introduced fresh air at 10% at all times. With a control that allows the instructor to introduce anywhere up to 100% fresh air modulating, by the use of a control switch located in the room.

The ESP, Hi-Velocity system is saving space, providing even airflow and maintaining comfort. This system surpasses other forced air systems attempted in this type of installation. Utilizing the exposed plenum, the system now became part of the décor.

Architect Denise Tomlin has made the system the focal point in the décor. The installation time was greatly reduced by utilizing the exposed plenum and gaining the ability to maintain even temperatures.



The more we at DJS realize the versatility of the ESP system, the more we are pleased with the system. We are finding the applications almost endless and are looking forward to the next job to find new ways of using the ESP system.

The Yoga Studio is scheduled to open on June 1, 2002. After the instructor has been able to teach some classes and get feedback, we will send pictures and an update on the performance of the system.

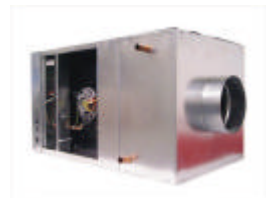
Thank you for the great product and we look forward to installing more units and finding new applications.

David Soikkeli
Contractor
DJS Heating & Air Conditioning

Question of the month?

What would you prefer?

Increase price on painted fancoils or
Stay at the same price and have galvanized fancoils?



Please send your response to Attention
Flo by fax, mail or e-mail

[Please let me know what you would like to see in future newsletters!](#)

Please forward job projects and we will include them in future newsletter and also post them on our web site.

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Have a great Summer!



Another successful Spring Training Seminar April 11 & 12, 2002

As most of you know we hold two training seminars at our warehouse yearly, one in April and the other in October. This April was no exception. With over 42 people attending it kept the ESP staff on the run from accommodations, travel, set-up in the warehouse, transfers and the best home cooked food. A special thanks goes to Elaine, Leon, Erni, Linda, Flo, Pam, Sean, Ryan, Ken, Candice, Elcira, Chad, Cory & Joe. Also a special thank you to Katherine who came in to give us a hand.



Wednesday night was the start with hospitality night to greet every one to our seminar.



Leon (VP), Sean & Ryan gave informative presentations throughout the seminar. A special thank you to Gerry Hogan (Edward R. Stephens) our agent for the New England States who was a guest speaker and gave a great presentation.

Leon demonstrating venturi principle



Gerry & Ryan presenting:
- Designing for Hi-Velocity
- Common applications & market
- Sample jobs
- Hot water tank / boiler sizing

Bob of HPS Controls presenting:
- RSD & HTP Panels
- Boiler controls, zoning options, pipe sizing



Sean presenting:
- Builders system
- Electric strip
- JH option



Pam & Flo going over Marketing & Promotional material



Group Photo of seminar attendees

ESP Seminars are not complete without a trip to the Rockies



Jasper Group



ESP are proud sponsors of a two car team of Nitro Funny Cars, Trial N' Error & Trial N' Error II. The Trial N' Error car was on display during the 2002 Spring Training Seminar, along with the driver, Randy Bykowsky. We would like to thank the owners of the cars, Ric & Michelle DuChene for making it possible for the car (Trial N' Error II) to be at the seminar.



Driver Randy Bykowsky



Elaine & Leon of ESP are Proud Sponsors of Trial N' Error & Trial N' Error II