

Hi-Velocity Soft-Aire Home Comforte System

Improve Indoor Air Quality...Reduce Energy Costs

Comforte News

December 2003

Issue # 8

Message from the
President & Vice President

20th Anniversary

Agents Meeting

Seminars

Getting Ready for Winter

Indoor Air Quality - Fresh-air Make-up

Inside ESP

Christmas Holiday Hours

Seeking Agents



Important Dates to Remember

Christmas Holiday Hours

We will be closed
from December 24-26, 2003
December 31 after 12:00 Noon
and
January 1 & 2, 2004

AHR Expo

January 26 - 28, 2004
Anaheim Convention Center
Anaheim California
Booth #2370

On display will be the
Nitro Funny Car from
ESP Racing Ltd

September & October have been two busy months with the celebration of the 20th Anniversary of ESP, Agents Meeting and two training seminars.

The 20 years of Energy Saving Products was celebrated with people attending from Canada & the US.

Message from the President & Vice President

Energy Saving Products Agent's Meeting and 20th Anniversary Party was a resounding success. A wonderful time was had by all. But we're not sure we "saved any energy" by eating all the great food and dancing the night away.

We always seem to be in such a hurry these days and all too rarely take the time to tell people how much they mean to us. Well we just want to say that each and every one of you that were there with us either in person or in spirit are very important and mean the world to us.

We would not be celebrating 20 years of success without the support of all of you - co-workers, business associates, agents, suppliers, customers, family members and friends.

So we want to say a sincere Thank-You to all of you and especially to the best team of employees that anyone could ever have -

Erni, Linda, Dave, Sean, Ryan, Doug, Flo, Pam, Christina, Carol, Scott, Chad, Cory, Jozef, Tim, Elcira, Andy, Randy B., Randy L., Candice, Paula, Daniel, & Kevin.

E laine & L eon



Bill Bueschkens

Toast
to
ESP



Gerry Hogan



Gary McEachern



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On September 18th, Energy Saving Products held their second Agents meeting at the factory in Edmonton.

All regions of Canada were represented as well as most regions of the US during round table discussions. Many new ideas were presented that will be passed on to distributors and contractors. A review of all changes made to the product line over the past two years, and the current incorporation of the improved A/C Modules was part of the agenda.



All existing literature, media and printed items were reviewed, as well as current sales aids available and existing promo items. The final portion of the meeting pertained to sales tactics that work and how we as a manufacturer can assist the Agent in setting up more wholesale accounts.

Randy Bykowsky (driver), Neil Fedderly (crew chief) and team had everyone shaking in their boots when they gave us a sample of the power and noise the Nitro Funny car makes.



Following the meeting we had a tour and dinner at Fort Edmonton Park.



To view more pictures visit our web site in current news at www.hi-velocity.com

**ESP is actively seeking Agents for the following States:
Alabama, Arizona, Arkansas, Hawaii, North Carolina, Louisiana,
Mississippi, South Carolina, Tennessee, Texas & Utah**

Please contact our office if you are interested or pass this on to someone who is looking to represent a high quality line of HVAC products.
1-888-652-2219

Although the number of attendees was considerably smaller due to limited space, we found that everyone participated on a larger scale.

Seminar - October 16 & 17, 2003



Some of the topics covered in both seminars were:
The “Whys of HV” / Tips & Product Knowledge
Adding & Installing of 3rd party components / Marketing & Promotions



ESP was pleased to host another trip to Jasper, AB after the 16 & 17 seminar and a trip to Banff, AB after the 23 & 24 seminar.



Seminar - October 23 & 24, 2003



We hope you value the seminars as informative and we look forward to hearing from you should you have additional questions.

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Getting Ready for Winter

Are you ready for it?



Now is the time to ensure that your heating system is working well, before the onset of Old Man Winter.

- * Filters are clean
- * Supply air and return air vents are not blocked or shut off
- * Thermostat is properly operating your heating equipment
- * Heat exchanger is in good shape
- * Fresh air supply as well as combustion air is opened and clean
- * Motor is oiled (when applicable)
- * Zone valves open and close properly
- * Circulator pumps are operating
- * Automatic air vents are clean and operating
- * Venting is not back drafting
- * Glycol percentage and acidity are fine (when applicable)
- * Burners on gas appliances are clean and not plugged with dust
- * No combustibles are near burners

If in doubt on these or any other points, contact a qualified serviceman to inspect your heating equipment so that you can have a safe and warm winter.

Ho Ho Ho
Merry Christmas

At the close of another year, we gratefully pause to wish you and your families a warm and happy Holiday Season.



Indoor Air Quality

Controlled Fresh-air Make-up

With the concern for Indoor Air Quality and Energy Efficiency there is a requirement for controlled fresh-air make-up. This can be accomplished with an HRV, but there is a demand for a more cost effective alternative. For the last 15 years we have been designing systems with direct fresh-air induction. This method has been used successfully as far north as the Arctic. A general rule of thumb for fresh-air duct size is HV-30/50 - 3", HV-70 - 4" and HV-100/140 - 5". This will allow in the approximately 10% fresh-air or 1/3 air change per hour. For more information on controls visit our web site in Current News at www.hi-velocity.com

Inside ESP

We welcome:

Randy Bykowsky; Materials Supervisor

Carol Graham; Literature Orders

Paula Hughes , Randy Lambert & Andy Facsko ; Have joined the Production Team

Congratulations:

Cory Nergard; Production Supervisor

Congratulations Sean & Christie:

Sean & Christie are proud parents of a baby girl; Aryanna Lynn Slifka-Prevost Born August 29, 2003 Weighed 6 lbs. ½ oz.



Good Luck Candice Stearns who has left ESP to prepare for the birth of her 1st child.