

Comfort News

Fall Issue

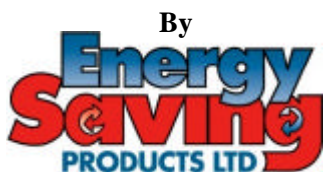
Hi-Velocity Soft-Aire System

Features

- > Circuit Board update
- > Ultimate flexibility in unit location when every square foot counts
- > Design Assistance
- > AHR Expo - Where & When
- > What's new on our website
- > Testimonial
- > Getting ready for Winter
- > ESP Welcomes new Staff & Agents
- > ESP Racing in Spokane

When Every Square Foot Counts!

Ultimate flexibility in unit location means that the system is designed around the home, not the home around the system. The fancoil *can be located in small spaces* such as a closet, basement, crawl space or attic and does not have to be situated in the middle of the home like most conventional systems. Fancoils can be located conveniently in Highboy, Horizontal or Counterflow configurations. See page 2 for various applications and poster available.



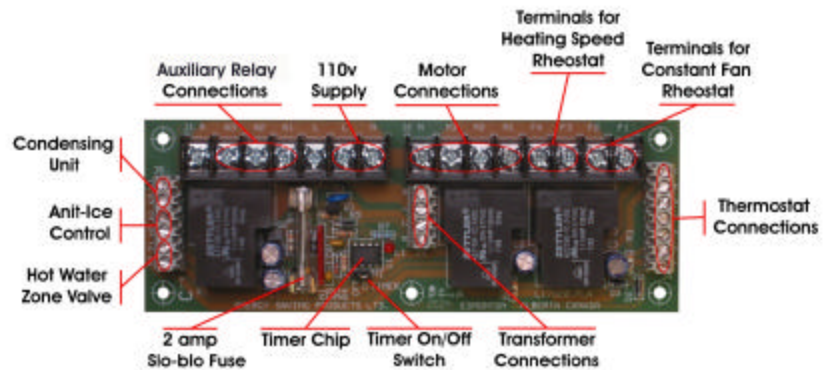
Manufacturers of Heating and Cooling Equipment

When Every Square Foot Counts!

Circuit Board Update!

Energy Saving Products Ltd. has released a new circuit board for the Hi-Velocity and Lo-Velocity Fancoils. Some of the new features on the circuit board are:

- Labels for wiring connections are now in an easier to read format.
- Easier connections for Heat Pumps.
- All operating speeds of the motor are now wired, making it simpler to change motor speeds with a single jumper.
- A common C terminal is supplied on the circuit board for connection on thermostats that require a common terminal.



For more information and to view the wiring diagram visit our website.....www.hi-velocity.com

ESP will be at the AHR Expo Trade Show.

Orange County Convention Center
Orlando, Florida
February 7-9, 2005

This year we booked an island booth, so our display can be viewed from all sides. (Booth # 1781)

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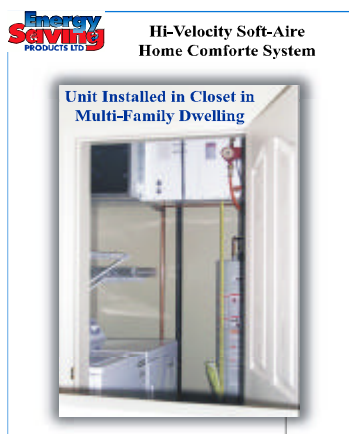
Design Assistance:

ESP offers design and layout assistance.

In order to design from plans, the following information must be supplied with the drawings:

- Room dimensions (length & width)
- Ceiling height
- Individual window and door sizes
- R-values of walls and ceilings
- Structure located on a basement, crawl space or slab
- Location of fancoil(s)
- Geographic location for calculation of design temperatures and altitude

Design Assistance form can be found in our 3 Ring Product Catalogue (dated 03/04) or on our website in the Documents section.



Whether in a home, commercial or multi-family dwellings, our units can be installed as shown in this poster. This poster is available to order and is a great piece to use as a hand out.

As stated in our Design & Installation Manual:

When suspending the unit from the ceiling, it is recommended to use a neo-nylon meshed strap at each corner of the fancoil unit. This will provide a secure means of hanging the unit, and will also eliminate any vibration transfer from the fancoil. The Isolation Hanging Strap Kit is available as an accessory. For Installation instructions see the updated bulletins (0903-40) in Section 1 of our 3 Ring Product Catalogue, (Index page is dated 03/2004) or visit our website under Products - Hi-Velocity Soft-Aire - Updated Bulletins.

What Better Way
to Advertise your
Company ... And
it's Free!

Please forward your job project to us with photos and a job description and we will add them to future newsletters, as shown on page 3 of this issue.

Send information to Flo's attention!!

New on the Web:

In the Product section - [Airflow Demonstration](#)

In the smoke demonstrations you can see the air delivery from a 2" outlet. The air coming out of the vent expands rapidly to create the 8" cone of influence. Please visit our website to view and download this video dated (08/04). This demonstration is also added to the Promotional CD is now available.

Check out the section for [Brochures / Posters](#); We have included our brochures and various posters such as the HV-50 with component information.

[Changes to the literature request form](#);

Please take note of the shipping instructions at the top of the page.

The 5" wood & 4" vent plates have been removed from the sample section. For samples of our vent plate collection, go to the brochure/poster section on our website and print the 8 1/2 x 11 sheet or order from ESP. Please contact your nearest distributor/wholesaler for pricing.

We are now in the process of [changing any literature pertaining to the new circuit board](#) such as the Features & Benefits of the Hi-Velocity Soft-Aire brochure & the 8 1/2 x 11" circuit board description graphic page.

Getting Ready For Winter

Now is the time to ensure that your heating system is working well, before the onset of Old Man Winter.

- * Filters are clean
- * Supply air and return air vents are not locked or shut off
- * Thermostat is properly operating your heating equipment
- * Heat exchanger is in good shape
- * Fresh air supply as well as combustion air is opened and clean
- * Motor is oiled (when applicable)
- * Zone valves open and close properly
- * Circulator pumps are operating
- * Automatic air vents are clean and operating
- * Venting is not back drafting
- * Glycol percentage and acidity are fine (when applicable)
- * Burners on gas appliances are clean and not plugged with dust
- * No combustibles are near burners

If in doubt on these or any other points, contact a qualified serviceman to inspect your heating equipment so that you can have a safe and warm winter.

Another Satisfied Customer



Energy Saving Products Ltd has recently teamed up with Kissel-Malloy Sales & Marketing to build a Showcase Home featuring our Hi-Velocity Soft-Aire Heating & Cooling System

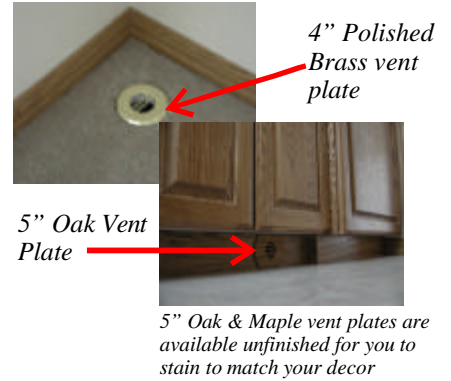
Kissel-Malloy Sales & Marketing LLC is our authorized sales agency and responsible for all sales/marketing activities in Wisconsin, Upper Michigan, Minnesota and North/South Dakota. Sales offices are located in Green Bay, Wisconsin and Minneapolis-St. Paul, Minnesota.

The model home, located in Green Bay, is intended to serve the needs of our Wisconsin-upper Michigan market area by providing the opportunity for area wholesale distributors, installers and homeowners alike to view and evaluate a professionally installed and operating Energy Saving Products Hi-Velocity Heating & Cooling System.

The builder, Bryan Jankowski of Classic Homes, Inc. is well known to Green Bay's upscale housing market and was responsible for the planning and supervision of the entire project.

The heating & cooling needs are provided with our Model HV-70H fancoil unit along with the RCM-70 cooling module.

To further enhance the finished appearance, decorative vent plates were used throughout the home.



As an added bonus, Kissel was asked by the sponsors of the 2004 Wisconsin Better Business Conference, recently held in Green Bay, to allow the home to be featured on their area home tour. This involved a bus load of various home builders, some state officials and other interested parties from all over the state to visit and evaluate the home.

**For the complete editorial, visit our website in the testimonial section.
(Kissel-Malloy Sales & Marketing)*



The home is a split 3-bedroom, 2½ bath ranch design with 1,856 square feet of living area.



HV-70H

We Welcome to ESP

New to our team of staff members in production;
Andrea Nergard, Bill MacKenzie & Tomasz Florek



Front Row - L to R - Jozef, Andrea, Elcira, Cherry, Andy, Kevin
Back Row - L to R - Tomasz, Cory, Daniel, Chad & Bill



Zelka Mujcinovic is our new Receptionist & Accounts Payable Clerk



Joining our management team is Bill Murray to the position of Business Development

We welcome to our team of Agents

John Wagner of Eastern Sales for the States of Kentucky, Ohio, Western Pennsylvania and West Virginia
Thomas Rought for Southern Ohio

Joe Kennard of Intermountain Sales & Marketing for the State of Utah

Mid / South Sales

Dennis Stevens - Arkansas

Jojo Lea - Louisiana

Dan Thompson - Western Tennessee, Mississippi

Kirk Nixon of The Nixon Group for the states of Georgia, North Carolina, South Carolina and Eastern Tennessee

There are only a few States remaining that we do not have representation in. Alabama, Arizona, Hawaii, Eastern Missouri, Oklahoma and Texas.

If you know of anyone that would be interested in becoming an Agent of our product line, please have them contact our office at, Toll free 1-888-652-2219.

August 3rd, 2004 ESP Racing team heads out to Spokane, WA



The first stop was at Thermal Supply's open house to display the Nitro Funny Car and to represent Energy Saving Products.



Thermal Supply Staff

The turn out was excellent. A special thank you to the staff and all who attended from Randy, Pam, Colton and Dave.

After the Thermal Supply Car Show, the crew headed to Spokane Raceway Park for the 42nd annual AHRA World Finals August 6 - 8, 2004. The goal of ESP Racing was to get Randy Bykowsky his AHRA Top Fuel Funny Car licence. August 7th Randy was the first fuel car to attempt the track. All the other fuel car drivers were very interested to see what we would do, so they could adjust their tune-ups for track conditions. The track conditions for that day were not very good. The ESP-funny car spun the tires on the launch creating smoke and causing the car to veer to the right about 35° off line, pointing towards the cement barrier. Randy impressed his fellow top fuel drivers with his quick response in getting the car back on track.

August 8th, the most important day, was the day for Randy to prove his abilities so he could be licensed. As it turned out Neil Fedderly (crew chief) made the right decisions in his tune-up, and the car ran straight and fast down the track. The car ran 6.24 @ 195mph. After this pass, other drivers, owners and crew members came by to congratulate Randy on a good run and getting his licence. It takes a lot of hard work to get to this point, and for the pro's to come and tell us we had a great run is proof of our commitment to the AHRA program. AHRA officials gave Randy a licence and invited us back next year to compete.



Randy signing autographs after licencing August 8th

***Congratulations
Randy and crew!***

**(Please go to the
Nitro Funny Car page
nitro.hi-velocity.com
to see more information
about the car.)**



ESP Racing Crew

Leon Prevost (owner), Dave Bykowsky, Neil Fedderly (crew chief), Pam Bykowsky, Randy Bykowsky (driver), Tim Prevost and Colton Bykowsky (driver in training)